

**IN MAY, AGAIN A POSITIVE CAR MARKET IN ITALY: +8.2%,
WITH THE BEST RESULT, IN TERMS OF VOLUMES, SINCE 2008**

Despite a worsening in both consumer and company confidence climate, the monthly sale performance was good, confirming also a good positioning of Italian cars with six models in the monthly Top Ten best-selling cars

Turin, 1st June 2017 - According to data issued today by the Ministry of Infrastructure and Transport, in May the Italian Car Market totaled 204,113 new registrations, going up by 8.2% on the same month in 2016.

In the first five months of 2017 the market totaled 948,051 registered units, namely up by 8.1% on the same period last year.

“After the decline recorded in April, mainly due to the Easter holidays, the Car Market restarted being positive in May, this year with the same number of working days (22) as in May 2016 when it had already been in growth (+28%) - commented Aurelio Nervo, President of ANFIA.

In terms of volumes, actually, this year the month of May was the best one since 2008 when it had exceeded the top of 206,000 new registrations. Despite a worsening undergone by the confidence climate of consumers and companies, the monthly performance in sales was then good and it confirmed also the good positioning of Italian cars, presenting six models in the monthly Top Ten best-selling cars”.

Considering **new registrations by motorizations¹**, in May the market share of petrol cars increased from 31.5% in April to 33.4% (May 2016: 33.5%), while as for diesel cars, the share decreased from 58.2% in April to 55.6% (May 2016: 57%). As for hybrids and electric cars, the market share went on rising to 3.4% in May 2017 on 3% in the previous month (May 2016: 2%), also good in terms of volumes. Also LPG cars showed both volumes and share in growth: from 6% in April to 6.2% in May 2017 (last year: 5.3%). finally, also for methane cars a slight improvement was recorded: from 1.2% in April to 1.3% in May (May 2016: 2.3%).

With reference to the **market by segments**, here's the detail: in A-segment, Fiat Panda and Fiat 500 were the best-selling cars in May, covering a share by 60% on the whole segment considered. In C-segment (lower-medium cars), Fiat Tipo was leader whereas in D-segment (medium cars) Alfa Romeo Giulia ranged first. In small SUV-segment, Fiat 500X and Jeep Renegade ranged first and second, respectively, representing a third of the whole segment's market. Lastly, among small monovolumes, Fiat 500L led the list.

¹ Provisional data

According to ISTAT survey, in May the **consumer confidence climate index** (basis 2010=100) and the **composite index of the company confidence climate** (IESI) decelerated from 107.4 to 105,4% and from 106.8 to 106.2, respectively.

With regard to the consumer confidence climate, the balance relating to the current opportunity to buy durable goods (the car, among others) recorded a light decrease (from -58 to -59), whereas the balance relating to future intentions of buying went down in a more considerable way (from -63 to -69).

In accordance with some preliminary estimation from ISTAT, in May the **domestic index of consumer prices** fell from 0.2% on a monthly basis, increasing by 1.4% on May 2016 (April: +1.9%).

On the other hand, we find a smaller width of the growth of prices relating to some products (Non-regulated Energy Goods, among others), to +6.8% from +9.1% in April. The prices of the **Other fuels** underwent a certain decline, down by 1.4% in terms of conjuncture - owing to the LPG price fall - and they showed, on a yearly basis, a slight abatement of the growth (+10% from +11.5% in the previous month). Also the price of **Diesel** was in decline, down by 0.5% on a monthly basis, in slackening as for growth on a trend basis (+9.4% from +12.7% in the previous month). The price of **Petrol** decreased by 0.2% on April, and the relating trend increase reduced still further, from +8.4% in the previous month to +6.1% in May.

Domestic brands totaled to 60,196 new registrations as a whole, in the month (+6.9%). In the first five months this year, new global registrations amounted to 281,037 (+9.3%), with a market share by 29.6% (on 29.3% in 2016).

FCA brands (excluding both Ferrari and Maserati) totaled 59,844 new registrations as a whole, in the month (+6.8%). Fiat brands were positive too, as for trend (+10.8%), as well as for Alfa Romeo (+31.9%), Jeep (+3.6%) and also Ferrari (+5.4%), Maserati (+73%) and Lamborghini (+90%).

In the progressive since the beginning of the year 2017, FCA brands totaled 279,178 new cars, in growth by 9% with a market share by 29.5%, on 29.2% in 2016. In the cumulative total since January 2017, positive results were recorded by Fiat brands (+9.5%), Alfa Romeo (+34.8%) and Jeep (+6%), also accompanied by Maserati (+113.3%) and Lamborghini (+24.6%).

In May, as in April, six Italian car models were present in the car sale **Top Ten**, with Fiat Panda ranging first (14,746 units), also in the first 5-month list relating to 2017, followed by Fiat Tipo (7,738), in upward trend on April 2017, and by Fiat 500, gaining three new positions. Fiat 500L (5,319) ranged fifth stably, followed by Lancia Ypsilon (5,285) ranging sixth and Fiat 500X (5,120) ranging seventh, after recapturing two places on April list.



With regard to the **Second-hand car market**, it totaled 413,209 ownership transfers (including the mini-transfer operations to car dealers) in May 2017, in contraction by 4.2% on May 2016. In the first 5 months 2017, ownership transfers attained a total of 2,014,128, going down by 3% on the same period in 2016.

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ANFIA - Italian Association of the Automotive Industry - is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.

Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector.

The Association is structured in three product-based Groups, each one chaired by a President.

Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport.

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ITALIA - IMMATRICOLAZIONI AUTOVETTURE
ITALY - NEW CAR REGISTRATIONS

dati provvisori/provisional data

MARCA/MAKE	MAGGIO MAY				VAR. % % CHG. 17/16	GENNAIO/MAGGIO JANUARY/MAY				VAR. % % CHG. 17/16
	2017	%	2016	%		2017	%	2016	%	
FCA	59.844	29,32	56.038	29,70	6,79	279.178	29,45	256.026	29,19	9,04
FIAT	45.660	22,37	41.193	21,83	10,84	206.353	21,77	188.428	21,48	9,51
ALFA ROMEO	4.601	2,25	3.488	1,85	31,91	20.501	2,16	15.203	1,73	34,85
LANCIA/CHRYSLER	5.288	2,59	7.210	3,82	-26,66	32.432	3,42	33.622	3,83	-3,54
JEEP	4.295	2,10	4.147	2,20	3,57	19.892	2,10	18.773	2,14	5,96
FERRARI	39	0,02	37	0,02	5,41	170	0,02	200	0,02	-15,00
MASERATI	263	0,13	152	0,08	73,03	1.425	0,15	668	0,08	113,32
DR MOTOR	31	0,02	51	0,03	-39,22	185	0,02	234	0,03	-20,94
LAMBORGHINI	19	0,01	10	0,01	90,00	71	0,01	57	0,01	24,56
ALTRE NAZIONALI	-	0,00	3	0,00	-	8	0,00	10	0,00	-20,00
TOT. MARCHE NAZ.	60.196	29,49	56.291	29,84	6,94	281.037	29,64	257.195	29,32	9,27
AUDI	6.862	3,36	6.593	3,49	4,08	31.320	3,30	31.282	3,57	0,12
BMW	5.675	2,78	5.245	2,78	8,20	28.766	3,03	26.681	3,04	7,81
CITROEN	8.559	4,19	6.212	3,29	37,78	38.802	4,09	32.623	3,72	18,94
DACIA	6.782	3,32	5.011	2,66	35,34	26.226	2,77	23.602	2,69	11,12
FORD	13.827	6,77	12.643	6,70	9,36	67.435	7,11	62.116	7,08	8,56
HONDA	870	0,43	870	0,46	0,00	4.881	0,51	4.170	0,48	17,05
HYUNDAI	5.664	2,77	5.328	2,82	6,31	25.360	2,67	25.182	2,87	0,71
JAGUAR	626	0,31	488	0,26	28,28	2.700	0,28	1.748	0,20	54,46
KIA	4.814	2,36	4.910	2,60	-1,96	22.275	2,35	21.380	2,44	4,19
LAND ROVER	1.618	0,79	2.034	1,08	-20,45	8.943	0,94	9.728	1,11	-8,07
MAZDA	859	0,42	1.047	0,55	-17,96	4.585	0,48	4.960	0,57	-7,56
MERCEDES	6.652	3,26	6.360	3,37	4,59	29.224	3,08	29.170	3,33	0,19
MINI	2.349	1,15	2.501	1,33	-6,08	10.479	1,11	10.863	1,24	-3,53
MITSUBISHI	354	0,17	364	0,19	-2,75	1.793	0,19	2.133	0,24	-15,94
NISSAN	6.138	3,01	5.579	2,96	10,02	28.391	2,99	27.550	3,14	3,05
OPEL	10.504	5,15	9.473	5,02	10,88	50.080	5,28	46.059	5,25	8,73
PEUGEOT	10.533	5,16	9.294	4,93	13,33	50.040	5,28	46.322	5,28	8,03
PORSCHE	714	0,35	581	0,31	22,89	2.607	0,27	2.398	0,27	8,72
RENAULT	14.420	7,06	14.904	7,90	-3,25	63.594	6,71	57.700	6,58	10,21
SEAT	1.686	0,83	1.488	0,79	13,31	8.064	0,85	7.084	0,81	13,83
SKODA	2.399	1,18	2.172	1,15	10,45	10.619	1,12	8.872	1,01	19,69
SMART	3.144	1,54	3.178	1,68	-1,07	13.687	1,44	15.154	1,73	-9,68
SSANGYONG	209	0,10	304	0,16	-31,25	1.087	0,11	1.306	0,15	-16,77
SUBARU	288	0,14	245	0,13	17,55	1.447	0,15	1.544	0,18	-6,28
SUZUKI	2.851	1,40	2.079	1,10	37,13	13.873	1,46	9.453	1,08	46,76
TOYOTA	8.741	4,28	7.148	3,79	22,29	40.706	4,29	34.610	3,95	17,61
LEXUS	298	0,15	334	0,18	-10,78	1.406	0,15	1.535	0,17	-8,40
VOLKSWAGEN	14.853	7,28	13.863	7,35	7,14	69.339	7,31	65.628	7,48	5,65
VOLVO	1.304	0,64	1.706	0,90	-23,56	7.679	0,81	7.966	0,91	-3,60
ALTRE	324	0,16	414	0,22	-21,74	1.606	0,17	1.142	0,13	40,63
TOT.MARCHE EST.	143.917	70,51	132.368	70,16	8,72	667.014	70,36	619.961	70,68	7,59
TOT.MERCATO	204.113	100,00	188.659	100,00	8,19	948.051	100,00	877.156	100,00	8,08

Elaborazioni ANFIA su dati del Ministero dei Trasporti/Prepared by Anfia from the data of Ministry of Transportations (Aut. Min. D07161/H4)

I dati rappresentano le risultanze dell'archivio nazionale dei veicoli al 31/05/2017

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ITALIA - IMMATRICOLAZIONI AUTOVETTURE - Top ten
ITALY - NEW CAR REGISTRATIONS - Top ten

dati provvisori/provisional data

TOP 10

N.	MARCA <i>Make</i>	MODELLO <i>Model</i>	MAGGIO 2017 ¹ <i>MAY 2017¹</i>
1	FIAT	PANDA	14.746
2	FIAT	TIPO	7.738
3	FIAT	500 ³	6.989
4	RENAULT	CLIO	6.425
5	FIAT	500L	5.319
6	LANCIA	YPSILON	5.285
7	FIAT	500X	5.120
8	FORD	FIESTA	4.729
9	VOLKSWAGEN	POLO	4.314
10	CITROEN	C3	4.273

N.	MARCA <i>Make</i>	MODELLO <i>Model</i>	GEN/MAG 2017 ² <i>JAN/MAY 2017²</i>
1	FIAT	PANDA	74.405
2	LANCIA	YPSILON	32.428
3	FIAT	500 ⁴	30.305
4	FIAT	TIPO	29.419
5	RENAULT	CLIO	27.185
6	FIAT	500L	24.326
7	FORD	FIESTA	22.606
8	FIAT	500X	21.759
9	VOLKSWAGEN	POLO	21.307
10	CITROEN	C3	19.124

1 - Comunicato stampa del Ministero dei trasporti/Ministry of Transportation's press release

2 - Elaborazioni ANFIA su dati del Ministero dei Trasporti/Prepared by Anfia from the data of Ministry of Transportations (Aut. Min. D07161/H4)

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3 - Non comprende le Abarth 500

4 - Comprende le Abarth 500

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